

AESCO L.L.C



**AbdulRahman Fahad AlAmoudi & Partners
Electromechanical & Safety Co.L.L.C**

**Company
Profile**

**Vision 2030
Saudi Arabia**



Aramco Vendor No. 10062205

1. Business, Administrative & Contact Information

a. Business name: **Abdulrahman F.AIAmoudi & Partners Electromech. & Safety Co. L.L.C (AESCO L.L.C)**

b. **Business type:** Fire Fighting / Power Systems / Green Solutions / Computer Site Preparation/ Systems Integrator

c. **Company registration number:** 2050085664

d. **Tel: +966 13 844 8631** **Dammam Main Offices**

e. **Fax : +966 138448629**

f. **E-mail:** info@alamoudi-sa.com

g. **Cell: +966544607770 ServiceCenter**
+966 565048765 Eng. AbdulWadood Zaki-ALMadina
+966 553571684 Eng. Anas Ahmad – Jeddah
+966 546037604 Anas Salamah– Riyadh
+966 544607772 Rami Qaisi-Eastern Region

h. **Physical address:**
Riyadh-King AbulAziz Road ,
Dammam-King Fahad Road AIOtaishan Tower 307 ,
Jeddah-Palestine Street
Madina - King Faisal Road

i. **Postal Address: P.O.Box , 2670 Zip Code, 32274**

j. **Banking details: Alahli Bank (NCB)**

Bank:National Commercial Bank (NCB) ALAHLI

Branch: DAMMAM

Account number: SA371000005378103000104

Branch code:

Account manager: Isam Darrage

Account managers details: CFO

2. Introduction

a. Company History

This New Branch of establishment was established in the year 2012, from the original business & factories in marble cladding & contracting establishment, basis on the Green products of Fire Fighting Equipment's & Systems.

Lately the world trend is to invest in Green technologies, and we are here with this establishment trying to change the culture to green aspects, lately we executed one of the most important projects in the green Fire Fighting using the technology of Aerosol FireFighting systems with Royal Commission, as we persisted to enter the market through a huge reference.

b. What the company does

well, obviously the main activity of our company is to spread the new technology of the green fire fighting systems, in parallel we are doing the business of Computer Site Preparation, also providing the complete solution with a green aspect.

3. Strategy

a. Vision statement

Going further with the future strategies, we are in the scope to have all our products of the green aspect, so all other products that will be added to our profile later will have the same materialistic purpose of environmentally green.

b. Mission statement

Our Mission as many companies & establishments, is to grow up, and to have a variety of selective products, with a special kind of service, we are looking to have a team of employees that have enough experience & magnificent vision.

c. Values

Leadership Honesty & Integrity Quality & Safety

d. Business goals & objectives

Changing the culture of consumption is the main idea of our establishment, while all the world is suffering from the increase of the row materials expenses, other point is that the green & environmental products helps to reduce costs, so our main objective is to reach clients minds and to convince to use the new

technologies that are offered over the world with the lowest cost, and to sustain the quality required.

e. Business strategy

The diversification, organic growth, growth by acquisition, is our strategy of growth, since we can complete the quality service that we apply, then the survival of our establishment, and this which can guarantee the continuity & growth.

f. Economic intent

AESCO L.L.C does have a desire for expanding to a huge investment in manufacturing the Aerosol systems in Saudi Arabia to serve the whole levent, Gulf , & Far east with another R&D ideas to improve the products in hand with the scope of green.

Financially, our plans usually inject a huge capitals, with a various shares that complies a bulk of financial cash flow especially for any significant manufacturing ideas.

4. Business concept

a. Business concept

Our main goal is to work with the latest green technologies that will lead the Kingdom Of Saudi Arabia to be the first country in GCC & the Middle east using effective & clean systems.

b. Products

i. Fire Fighting & Safety: As mainly we are dealing with **FirePro** “Fire



FirePro.

Extinguishing Aerosol Systems” this new product does have the following features:

- Its using the green salts (K_2CO_3) Potassium Carbonate instead of the poisonous Toxic gases of the old systems.
- Doesn't need for any piping or chamfering or welding, its easy to install in any project's phase.
- Doesn't contain any pressurized units.
- Doesn't deplete O2 in the places where **FirePro** were installed.
- Doesn't need any maintenance during the 15 years of installation.
- Approved by *NFPA, UL, SASO, LPCB, BSI, KEMA, ROYAL COMMISSION OF KSA, PUBLIC GUARDIAN OF KSA, Saudi Arabia Civil Defense , ULc.....etc.*
- Doesn't harm Humans, Equipment protected by **FirePro**, where its having both the **Green Lable** & **Ozone friendly** certificates.
- Applicable for all types of fire such classes A, B, C, F.
- Doesn't need for the Complete ISOLATION or Insulation that other systems do.
- Is low cost efficient by 50-70% les than the other systems.
- Available in stock for a delivery maximum of 1 week.

ii. Power Systems:



Such as the UPS “Uninterruptible Power Supplies” , dealing with the ranges of Single & Three Phase, Line Interactive & True Online Double Conversion types, we bring the best qualities of Europe, one of our manufacturer’s name is POWERTRONIX-ITALY.

Other we supply Generators, we also deal with the standalone types, we import Till the 500 KVA’s.

iv. Fire Alarm Systems:



AESCO is the DISTINCT OFFICIAL PARTNER with KENTEC ELECTRONICS, all systems for fire alarm & fire extinguishing panels & accessories.

Kentec offers the most comprehensive range of Conventional, Analogue Addressable Fire Detection and Extinguishant Control Panels available. Our Custom Build Service is also highly regarded in the industry and utilizes our expertise in Control Panel technology to design and build high quality products to exacting customers specifications. Marine products are now an important part of our product portfolio.

c. Services

We apply the following services:

- I. Maintenance contracts for Firefighting & Fire Alarm systems.
- II. Maintenance for all server rooms.
- III. IT Consultation Services.
- IV. Power Consultation Services.
- V. Design & consultation services for electromechanical projects.

ci. Business competitiveness

Our competitive in the market have their own ethics & values which we appreciate, but why deal with our establishment rather than other establishments & companies? there are many reasons behind that such as:

- I. Our delivery for the materials doesn’t exceed the 15 days as maximum, due to the materials that we are dealing with, & due to the stock that we have in our warehouses, we have a 1000m2 warehouse.

- ii. Our project execution is very fast and can be done within the planned period of any project, due to our expert technicians, & the senior management of our engineers, also due to the products type that we are dealing with, as they don't need long period in installation.
- iii. Since our products are green, so they have no Toxicity on human presence, which is not available with our competitors.

e. Quality policies

Our quality is taken from the quality of our products that we are dealing with, the minimum certificates that we have with our product start by the ISO9001, going through the international laboratory testers like the UL , ULc, BSI, LPCB, KITEMARK, GREEN LABEL, KEMA, CESI.....etc., and through the high standards such as the NFPA & BSI standards.

5. Management & Ownership

a. Directors

Mr.AbdulRahman Fahad Alamoudi Email: a.fahad@alamoudi-sa.com

Mr.Fahad Almoudi Email: chairman@alamoudi-sa.com

Mr.Ali AlKhathami Email: a.khathami@alamoudi-sa.com

b. Managers

Eng.Anas. Khalil Email: anas.khalil@alamoudi-sa.com

Eng.Rami Saleh AlQaisi Email: m.rami@alamoudi-sa.com

c. Office and administrative personnel

Mr. Anas Salamah Email: Operation@alamoudi-sa.com

Mr.Maytham Mahousi Email: info@alamoudi-sa.com

c. Services

d. Business competitiveness

Ability of a firm or a nation to offer products and services that meet the quality standards of the local and world markets at prices that are competitive and provide adequate returns on the resources employed or consumed in producing them.

e. Quality policy & objectives

We will consistently provide products and services that meet or exceed the requirements and expectations of our customers. We will actively pursue ever improving quality through programs that enable each employee to do their job right the first time and every time.

f. Service pledge

AESCO L.L.C has a reputation as a well performing, low cost Products. We are always striving to improve the service we offer to our customers by listening and responding to resident's needs. our Customer Pledge describes our service standards - the levels to which you can expect us to perform to when delivering our services. we will continue to deliver services in the most cost effective and efficient way to provide the best possible value for money for our customers.

g. Business model

Quite simply, the business model is how the company makes money. It also explains the sources of the company's revenues, how much these sources pay and how often. So it's not enough to say that a company sells firefighting or power systems. You need to go deeper and learn the structure through which the dollars are earned.

The business model also refers to how product delivery brings in revenue. our business model rests on giving away the handle and making profits from a steady stream of high-margin firefighting sales at least for the starting business time.

h. Value chain

The idea of the value chain is based on the process view of organizations, the idea of seeing a manufacturing (or service) organization as a system, made up of subsystems each with inputs, transformation processes and outputs. Inputs, transformation processes, and outputs involve the acquisition and consumption of resources - money, labour, materials, equipment, buildings, land, administration and management. How value chain activities are carried out determines costs and affects profits.

i. Office and administrative personnel

- Riyadh Office: *Anas Salamah*
- AlMadinah Office : *Abdulwadood Zaki, Eng.*
- JeddahOffice: *Anas Ahmad, Eng.*
- Dammam : *Rami Qaisi, Eng.*

j. Professionals & Advisors

- M.Rami Qaisi +966 544 607772

k. Accountants

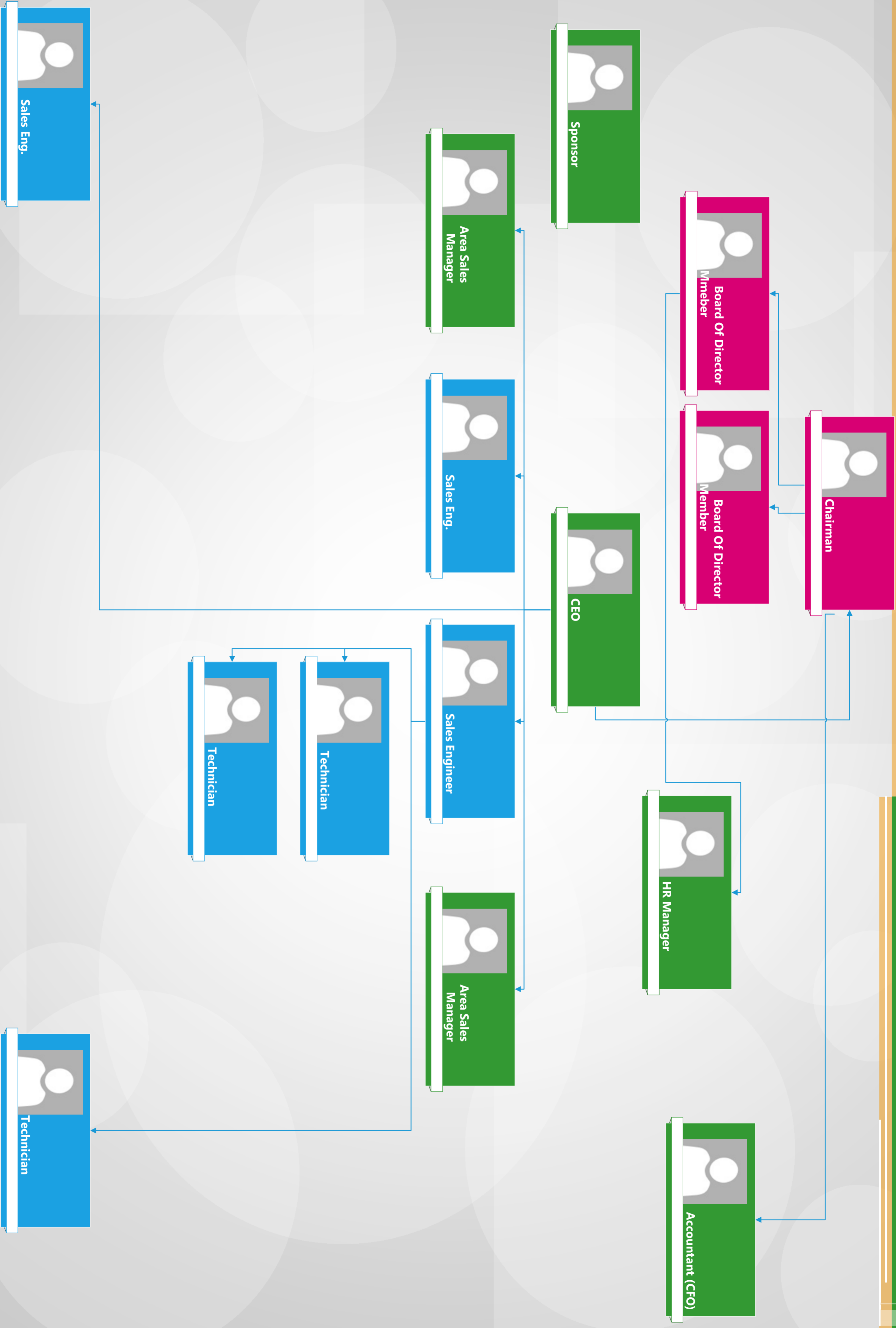
- Issam Darrage
- Mohammed Abu Awad
- Akram Mohammad

5. Current customers & projects

- Movenpick Hotel, server room and plant rooms, computer room
- Bahrain Credit, server room
- Southern Tourism, engine room
- General Contracting 6.Tabreed Bahrain 7.Rawabi Telecom, telecom cabinets
- Great Lakes, engine room
- Future Bank, IT rooms
- Bahrain Middle East Bank, IT rooms
- Transworld Computer, IT rooms
- Capital Management House, IT rooms
- Airmec, server room
- Almanaratain, server room
- Kuwait Finance House, server room
- Gulf Finance House, server room
- Four Square Contracting Services
- United Gulf Bank, server room
- Mantech Computer, server room
- Yateem Oxygen, server room
- Sarasin, IT room
- Murano Design and Build, IT room
- 40 Vity Bank, IT room
- Unicorn Bank, IT room
- DELTA Co. –Elkharj-RIYADH
- Royal Commission Server Rooms-Eastern Region
- Royal Commission Telecommunication Rooms
- Jubail 2 Transformer Rooms
- Zamil Co. Electrical Rooms & Medium Voltage Rooms
- Bin Laden Generator Rooms
- Gulf Interglen ltd Telecommunication Rooms
- Um-El Qara University-Mekkah
- EMAAR Towers – Jeddah Gates- Jeddah
- Ministry Of Interior-Riyadh
- Ministry Of Foreign Affairs-Riyadh
- El-Ajou Medical Supplies-Riyadh
- Al-Mane'e Hospital-AIKhobar
- World assembly of Muslim Youths WAMY-Dammam
- Saudi Business Machine- Riyadh
- KEMPINSKI Hotel tower-AIKhobar
- AIOthman Holding Towers-AIKhobar
- Nesma & Partners
- ARAMCO
- Cornich Towers-Jeddah
- Saudi German Hospitals-Mekkah, Dammam, Jeddah, Riyadh

SAUDI ARABIA REFERENCE LIST

| CLIENT NAME | APPLICATION | TERRITORY | PROJECT DETAILS |
|--|---|--|--|
| UM AL QURA UNIVERSITY | UNIVERSITY, GENERATOR, ELECTRICAL, PUMP, MDB, METERING , CONTROL ROOMS | MAKKAH | UM AL QURA UNIVERSITY |
| KHURAIIS MALL | MALL, RMU, ELECTRICAL, GENERATOR, TRANSFORMER, METERING | RIYADH | KHURAIIS MALL |
| AL AHSSA MALL | MALL, RMU, ELECTRICAL, GENERATOR, TRANSFORMER, METERING | DAMMAM | AL AHSSA MALL |
| DHAHRAN MALL | MALL, RMU, ELECTRICAL, GENERATOR, TRANSFORMER, METERING | DHAHRAN | DHAHRAN MALL |
| TALA MALL | MALL, RMU, ELECTRICAL, GENERATOR, TRANSFORMER, METERING | RIYADH | TALA MALL |
| NAKHIL MALL | MALL, RMU, ELECTRICAL, GENERATOR, TRANSFORMER, METERING | AL QASIM | NAKHIL MALL |
| OLAYA RETAIL CENTRE | MALL, RMU, ELECTRICAL, GENERATOR, TRANSFORMER, METERING | RIYADH | OLAYA RETAIL CENTRE |
| SAHARA PLAZA | MALL, RMU, ELECTRICAL, GENERATOR, TRANSFORMER, METERING | AL QASIM | SAHARA PLAZA |
| AL SALAM MALL | MALL, RMU, ELECTRICAL, GENERATOR, TRANSFORMER, METERING | RIYADH | AL SALAM MALL |
| PRINCESS SARA PALACE | PALACE, ELECTRICAL, MDB ROOMS | RIYADH | PRINCESS SARA PALACE |
| AL NADA PALACE | PALACE, ELECTRICAL, MDB, METERING ROOMS | RIYADH | AL NADA PALACE |
| KIMPINSKI HOTEL | HOTEL , GENERATOR, ELECTRICAL, PUMP, MDB, METERING , CONTROL ROOMS | AL-KHOBAR | KIMPINSKI HOTEL |
| FAIRMONT HOTEL | HOTEL, GENERATOR, ELECTRICAL, PUMP, MDB, METERING , CONTROL ROOMS | RIYADH | AL HUKAIR |
| JEDDAH GATE CITY | COMMERCIAL/RESIDENCIAL COMPOUND, GENERATOR, ELECTRICAL, PUMP, MDB, METERING , CONTROL ROOMS | JEDDAH | ZUHIER FAYEZ, KEO CONSULTANTS |
| AL RAJHI COMPOUND | COMMERCIAL COMPOUND, ELECTRICAL, GENERATOR, TRANSFORMER ROOMS | HAIL | AL RAJHI COMPOUND |
| IKEA | SUPER STORES, ELECTRICAL, CONTROL, GENERATOR, METERING ROOMS | RIYADH | IKEA |
| AL TAMMIMI MARKET | SUPERMARKETS, ELECTICAL , MDB, TRANSFORMER, LV ROOMS | DAMMAM | AL TAMMIMI MARKET |
| AL -OTHAIM MARKET | SUPERMARKETS, ELECTICAL , MDB, TRANSFORMER, LV ROOMS | RIYADH | AL -OTHAIM MARKET |
| MAADAN PLANT | OIL COMPANY, ELECTICAL , MDB, TRANSFORMER, LV, MV ROOMS | RAS EL KHAIR | MAADAN PLANT |
| UNITED CEMENT FACTORY | CEMENT FACTORY, ELECTICAL , MDB, TRANSFORMER, LV, MV ROOMS | JEDDAH | UNITED CEMENT FACTORY |
| NOKIA BUILDING | COMMERCIAL BUILDING, ELECTRICAL, TRANSFORMER, MDB ROOMS | RIYADH | NOKIA BUILDING |
| MBC TV CHANNEL | TV CHANNEL, ELECTRICAL ROOMS | RIYADH | MBC TV CHANNEL |
| AlMutahida Factory | Metal Factroy, METERING , ELECTRICAL , MDB, TRANSFORMER ROOMS | JEDDAH | AlMutahida Factory |
| EMAAR JEDDAH GATES | RESIDENTIAL & COMMERCIAL | JEDDAH | EMAAR JEDDAH GATES |
| EXTRA | ELECTRONIC SHOP, ELECTRICAL & CONTROL ROOMS | JEDDAH JAZAN MADINA MEKKAH RIYADH, QASIM, SKAKA, KHOBAR , DAMMAM | EXTRA |
| AL MUWASAT HOSPITAL | HOSPITAL , GENERATOR, ELECTRICAL, X-RAY, TRANSFORMER | AL KHOBAR | AL MUWASAT HOSPITAL |
| ALOFT HOTEL | 5 STAR HOTEL, TRANSFORMER, GENERATOR, ELECTRICAL, MDB, RMU, LV ROOMS | DAHRAN | ALOFT HOTEL |
| OTHMAN TOWERS | OFFICES TOWERS, TRANSFORMER, GENERATOR, ELECTRICAL, MDB, RMU, LV ROOMS | ALKHOBAR | |
| ROYAL COMMISSION | INDUSTRIAL ELECTRICAL, MV, LV, RMU, CONTROL, ELECTRICAL & PUMP ROOMS | JUBAIL | ROYAL COMMISSION |
| ROYAL COMMISSION | INDUSTRIAL ELECTRICAL & GENERTOR, RO PLANT ROOMS | AL ULA | AECOM, RADICON GULF, NESMA & PARTNERS |
| SAUDI AWTAD TOWERS | GENERATOR, ELECTRICAL, PUMP, MDB, METERING , CONTROL ROOMS | JEDDAH | SAUDI AWTAD |
| SAUDI GERMAN HOSPITAL SGH | HOSPITAL , GENERATOR, ELECTRICAL, X-RAY , , OXYGEN , TRANSFORMER | MAKKAH, RIYADH, ASEER ABHA, DAMMAM, JEDDAH | INTERNATIONAL HOSPITAL CONSTRUCTION (IHCC) |
| OBEID HOSPITAL | HOSPITAL , GENERATOR, ELECTRICAL, X-RAY , , OXYGEN , TRANSFORMER | RIYADH | OBEID HOSPITAL |
| DAR ALSHIFA HOSPITAL | HOSPITAL , GENERATOR, ELECTRICAL, X-RAY , , OXYGEN , TRANSFORMER | RIYADH | DAR ALSHIFA HOSPITAL |
| ADAMA HOSPITAL | HOSPITAL , GENERATOR, ELECTRICAL, X-RAY, TRANSFORMER | RIYAD | ADAMA HOSPITAL |
| DALLAH HOSPITAL | HOSPITAL , GENERATOR, ELECTRICAL, X-RAY , , OXYGEN , TRANSFORMER | | |
| AL MANAA HOSPITAL AGH | HOSPITAL , GENERATOR, ELECTRICAL, X-RAY , , OXYGEN , TRANSFORMER | DAMMAM, KHOBAR, ALAHSA | AGH |
| AL IMAN HOSPITAL | HOSPITAL , GENERATOR, ELECTRICAL, X-RAY , , OXYGEN , TRANSFORMER | RIYAD | AL IMAN HOSPITAL |
| RABIA HOSPITAL | HOSPITAL , GENERATOR, ELECTRICAL, X-RAY , , OXYGEN , TRANSFORMER | RIYAD | RABIA HOSPITAL |
| MUZDALIFA MANAGEMENT BUIDLING | GENERATOR, ELECTRICAL, PUMP, MDB, METERING , CONTROL ROOMS | MAKKAH | MMB , MINISTRY OF FINANCE |
| MAKKAH CONTROL CENTER | CONTROL & COMMUNICATION ROOMS | MAKKAH | MINISTRY OF INTERIOR |
| KAP1 | GENERATOR, ELECTRICAL, PUMP, MDB, METERING , CONTROL ROOMS | QASIM | MINISTRY OF INTERIOR |
| KING ABDULLAH ECONOMIC CITY | GENERATOR, ELECTRICAL, PUMP, MDB, METERING , CONTROL ROOMS | RABEGH | AL BAILASAN , KAEC |
| JAZAN UNIVERSITY | INDUSTRIAL ELECTRICAL, MV, LV, RMU, CONTROL, ELECTRICAL & PUMP ROOMS | JAZAN | JAZAN UNIVERSITY |
| CAMBRIDGE MEDICAL & REHABILITAION CENTER | HOSPITAL , GENERATOR, ELECTRICAL, X-RAY , , OXYGEN , TRANSFORMER | | CMRC HOSPITAL |



رؤية VISION

2030

المملكة العربية السعودية KINGDOM OF SAUDI ARABIA

Our Clients

عملاؤنا



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تسعى هيئة عبد الرحمن فهد العمودي وشركاه للسلامة والصحة ومعالجة د.م.م.
الدمام - الرياض - جدة - المدينة
هاتف : ٩٦٦ ١٣٨٤٤ ٨٦٣١ +
فاكس : ٩٦٦ ١٣٨٤٤ ٨٦٢٩ +
جوال : ٩٦٦ ٥٤٤ ٦٠ ٧٧٧٠ +

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ص.ب. 2670 الدمام 32274 المملكة العربية السعودية

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